

## **PTA Strategy Chart**

Advocacy is the cornerstone of PTA's mission. In order to achieve your advocacy goals at any level, it is important to have a strategic plan. This chart poses the right questions in the right order and serves as a particularly useful tool for group discussions, as it maintains focus to the issue at hand. Use this chart as a guide to developing your strategy and revisit it to check your progress.

GOALS The victory you want to achieve.	ORGANIZATIONAL CONSIDERATIONS  What you have to put into the fight (time, money, etc.), and what you want to get out of it organizationally (how will others perceive you/the PTA).	CONSTITUENTS, ALLIES, OPPONENTS Who else cares about this problem enough to join in doing something about it? Who will not agree with you on this issue? Who does it impact?	<b>TARGETS</b> Those who can give you what you want. Always a person.	TACTICS  The things that you and your constituents and allies must do to get the decision-maker(s) to make the decisions that will allow you to achieve your goal.